

ImpactA Global appoints Head of Asset Management and Investment Committee Members to address critical infrastructure deficit in Emerging Markets

London, 6 December 2023 ImpactA Global (“ImpactA”), the women led Emerging Markets impact investment firm, today announces the appointment of Antonio Garate Martin as Head of Asset Management, and Gregory Sachin and Laurence Monnier as independent Investment Committee Members. ImpactA announced the launch of the business and their partnership with Legal & General Capital in March 2023. Last month, further demonstrating Legal & General Capital’s commitment to ImpactA’s strategies, the firm committed USD \$100 million.

In his role as Head of Asset Management, Antonio will lead the management of the loan portfolio, driving ImpactA’s mission to provide debt financing for sustainable infrastructure in emerging markets. His deep asset management experience will complement ImpactA’s extensive origination, research, structuring and investment expertise, as it establishes itself as a leading infrastructure impact investment firm. Antonio will be based in London.

With over 14 years of experience in investment management across infrastructure, project finance and real assets, Antonio joins ImpactA from Allianz Global Investors. At Allianz Global Investors, he was Portfolio Manager within the Infrastructure Debt team, which manages over EUR23 billion in assets across Europe and the Americas, of which he was directly responsible for the portfolio in North and Latin America, as well as Iberia. Prior to this, Antonio held roles at Pensions Insurance Corporation and Fitch Ratings.

ImpactA is also pleased to announce the appointment of two independent members of the Investment Committee: Gregory Saichin and Laurence Monnier.

Gregory Saichin has over 30 years of experience in credit and EM debt asset management. He was most recently Head of Emerging Markets Fixed Income at Allianz Global Investors. Gregory developed and led two Credit/Emerging Markets debt franchises at Pioneer Investments (now part of Amundi AM) and Allianz Global Investors. He has a strong interest in sustainable finance and the role of emerging markets in this new development paradigm.

Laurence Monnier is an infrastructure and credit expert with over 30-year investment and risk management expertise in banks, rating agencies and asset managers. Laurence has led the growth of Aviva Investor’s infrastructure debt franchise to £4bn AUM. Prior to this, she managed Fitch’s project finance rating across Europe, Middle East and Africa. She also held senior credit and rating roles in Deutsche Bank, RBS, Hypo Real Estate and Moodys. Since 2021, Laurence has been advising infrastructure investors focused on the climate transition.

Isabella da Costa Mendes and Victoria Miles, Co-CEOs and Co-Founders of ImpactA Global said: “We are delighted to announce Antonio as our Head of Asset Management at ImpactA, Antonio’s extensive experience will enable us to further accelerate our mission to deliver measurable impact and competitive financial returns.”

“We are also thrilled to have Gregory and Laurence on our Investment Committee. We look forward to the opportunity of drawing on their complementary experience and expertise in both emerging markets and infrastructure debt.”

“This is an exciting time for the firm as we continue to grow our team of seasoned professionals, as we look to catalyse private capital into the Global South to address the funding gap in sustainable infrastructure across emerging markets.”

ImpactA Global

Antonio Garate Martin, Head of Asset Management at ImpactA Global commented on his appointment: “I am thrilled and excited to assume the role of Head of Asset Management at ImpactA Global. ImpactA is led by a dynamic and experienced team who are committed to providing an attractive entry point for private capital into emerging markets, bridging the infrastructure funding gap for sustainable development.”

“I look forward working closely with the team and to leveraging my experience across the asset management industry to drive impactful investments that will deliver strong returns”.

Gregory Saichin, Investment Committee member, said: “It is a great pleasure to join ImpactA as an independent member of its Investment Committee and accompany this incredible team of seasoned professionals on this journey.”

“ImpactA is leading the way in promoting sustainable infrastructure funding to emerging markets just as developing nations accelerate their transition to net zero”.

Laurence Monnier, Investment Committee member said: “I am delighted to join the Investment Committee of ImpactA, and to work with a fantastic team to deliver impactful projects and sustainable returns.”